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Press Release & News

HAMILTON ROBINSON CAPITAL PARTNERS AUTOMATES WAREHOUSES OF THE FUTURE WITH ACQUISITION OF ZONE 4

April 7, 2021 - Stamford, CT - Hamilton Robinson Capital Partners, together with management, has recapitalized Zone 4, a leader in the installation of automated storage and retrieval systems, advanced material handling and rack storage systems servicing the retail, e-commerce, logistics, and grocery sectors nationwide. Headquartered in Orange, CA, the company's core base of blue-chip customers leads the world in automated warehouse logistics.

Adam Fitzner, Managing Director at Hamilton Robinson stated, "We are very fortunate to have the opportunity to partner with the Zone 4 team who are leaders in this dynamic, high-growth industry. Our experience with automation and our additional resources will provide the team with support to continue offering the highest levels of quality and service, and accelerate their plans for rapid organic growth."

"We are excited to have found a partner that aligns so closely with Zone 4's values, company culture, and vision for the future. With Hamilton Robinson's leadership and resources, we will be able to scale faster, build capacity and expand our portfolio of services to help our current and future customers compete in the growing autonomous robotics industry," stated Steve Martinez, CEO of Zone 4.

"Zone 4 is consistent with the Hamilton Robinson investment theme for technical industrial services. We are excited about the opportunity to execute on an aggressive acquisition strategy that will help the team to broaden their capabilities into new segments, as well as provide more depth and bench strength. The current management team will continue to run the business and we have added a number of other key Zone 4 managers into the ownership group going forward," stated Brandon Richter, Partner at Hamilton Robinson.

ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.6 billion in transactions supporting over 60 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information visit www.hrco.com.

ABOUT ZONE 4

Zone 4 is a leader in the installation of automated storage and retrieval systems, advanced material handling and rack storage systems servicing the retail, e-commerce, logistics, and grocery sectors nationwide. Delivering unparalleled expertise implementing automated storage/retrieval systems (AS/RS), multi-shuttle, and mini-load systems in the rapidly expanding e-commerce and food delivery markets. For more information visit www.zone4mhs.com.



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