

## **XPX Hartford - Strategic Options: What Makes the Most Sense:**

**November 15, 2017 8:00 AM - 10:00 AM**

### **Speaker Bio's**

#### **David Leis**, Partner, Avantt Partners, LLC

David Leis is an award winning consultant, executive coach, author, trainer, business executive, and college instructor. He has done executive coaching for hundreds of individuals as well as the senior management of small, middle market, and Fortune 500 companies. David has taught thousands of people in the academic, corporate, and defense environments and has been recognized in each of those environments for his impact and results. David is the author of the book "Succeed Wildly in College" and has been commended for presentations and white papers by a wide variety of people including current and former Governors, Members of the President's Cabinet, and Military Generals.

#### **Jeff Alan McChesney**, Veterans Accelerator

Mr. McChesney combined his unique business and military experiences seamlessly with his leadership abilities at numerous companies, both large and small, including 5+ startups. Those firms span various industries, such as financial services, venture capital, health care, IT, Cybersecurity and aviation. Currently, Jeff is rolling out Veterans Accelerator, a firm designed to enable Veteran entrepreneurs, and companies that focus on employing Veterans, to gain access to people, money and know-how, to accelerate their businesses. As a combat fighter pilot and senior commander, Jeff brings his warrior perspective and passion to everything he touches, always with integrity as the primary core value.

#### **Bill Gardner**, Chief Consultant and Strategist Guy at Pvorto Consulting

Mr. Gardner is a high-energy leader focused on successful customer engagement, developing strategy and system improvements to craft, sell and deliver digital solutions and technology applications. His passion is to uncover client needs and cultivate deep, trusted relations that overcome their challenges, and transform opportunities. Always strategic, his go to market and action plans for all size companies resulted in surpassing expectations and increasing revenues. He can translate the customer's voice and forge relations with technology, engineering and marketing to turn concepts and under-performing processes into business value and revenue via structured sales and digital workflow solutions.